

**L'area Amministrazione, Finanza e Controllo
nella media impresa Italiana:**

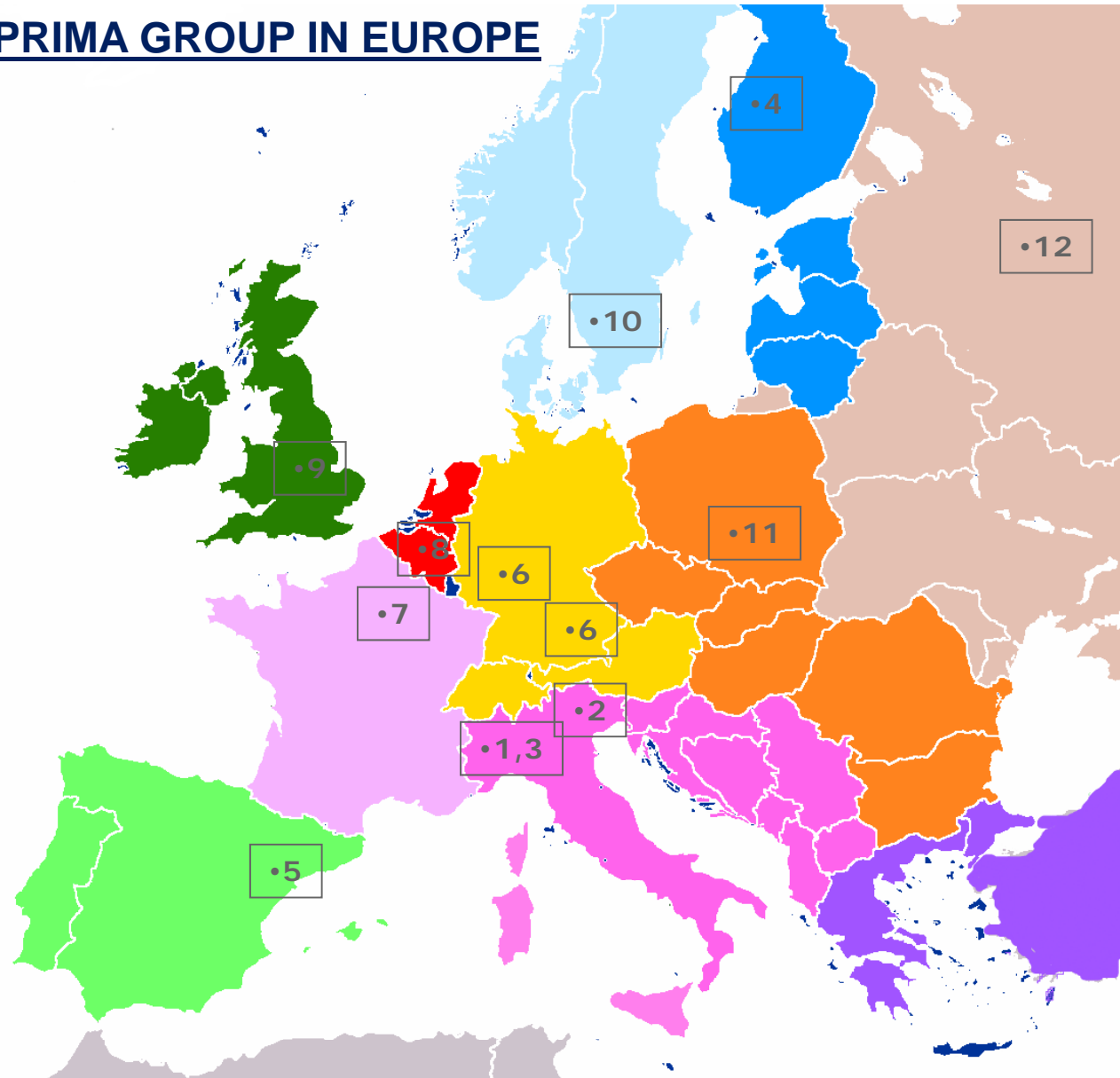
CENTO AZIENDE A CONFRONTO

**mercoledì 14 aprile 2010
alle ore 18,00**



PRIMA INDUSTRIE GROUP - GEOGRAPHICAL STRUCTURE [1/3]

PRIMA GROUP IN EUROPE



Group companies

1. Prima Industrie Spa - Italy
2. Finn-Power Italia Srl – Italy
3. Prima Electronics Spa - Italy

4. Finn-Power Oy - Finland

5. PFP Iberica – Spain

6. PFP GmbH – Germany

7. PFP France Sarl – France

8. PFP NV – Belgium

9. PFP Uk / Osai UK– UK

10. PFP Sweden – Sweden

11. PFP Central Europe –Poland

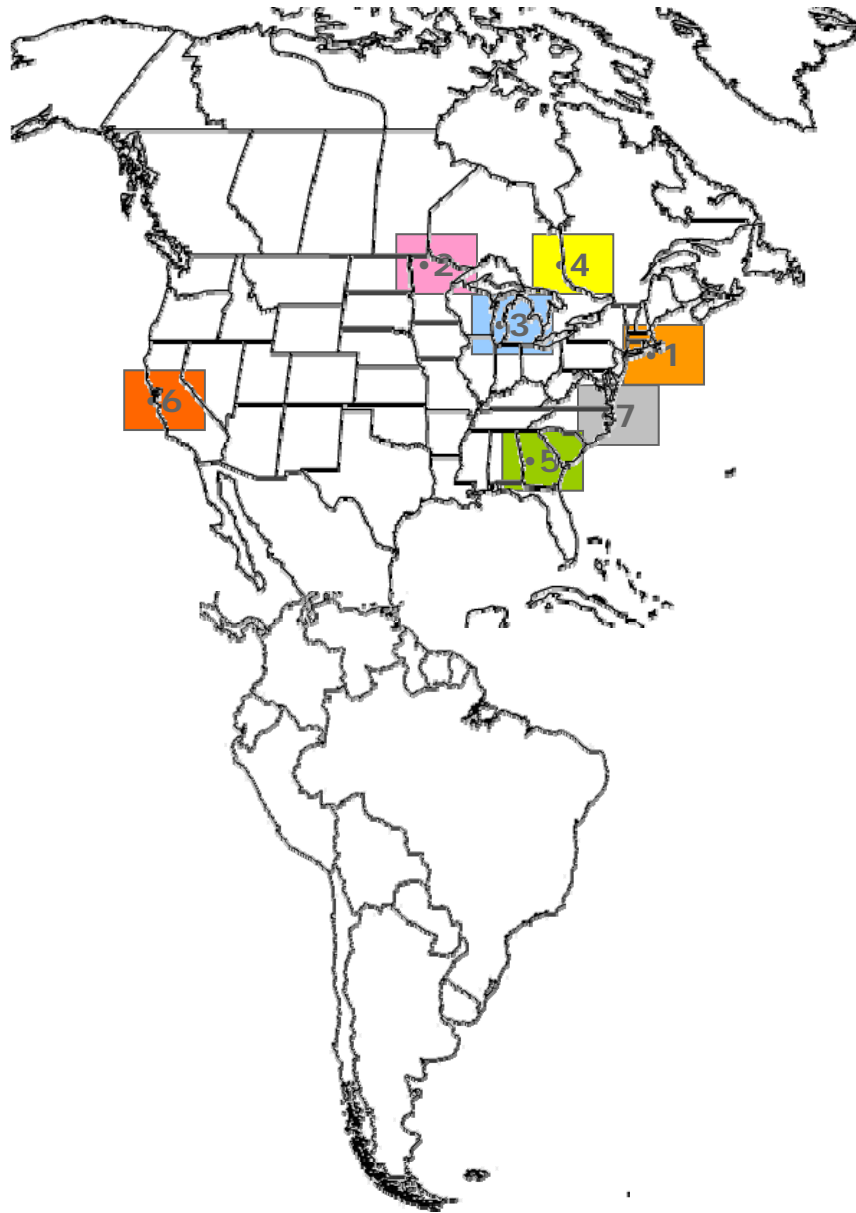
12. OOO Prima Industrie–Russia*

*= *under establishment*

Market coverage also through distributors in:

Belarus, Czech rep, Denmark, Norway, Poland, Russia, Slovakia, Sweden, The Netherlands, Turkey, Ukraine.

PRIMA INDUSTRIE GROUP - GEOGRAPHICAL STRUCTURE [2/3]



PRIMA GROUP IN AMERICA

1. Prima North America Inc. – Convergent Div. –/ Osai USA Llc. – Chicopee, Springfield (MA)

2. Prima North America Inc. – Laserdyne Div. – Champlin, Minneapolis (MN)

3. Prima Finn-Power NA Inc. – Arlington Heights, Chicago (IL)

4. Prima Finn-Power Canada Ltd. – Toronto – (Ontario - Canada)

5. Prima Finn-Power NA Inc. – Lawrenceville – (GA)

6. Prima Finn-Power NA Inc. – Irvine – (CA)

7. Prima Finn-Power NA Inc. – Englewood Cliffs – (NJ)

Market coverage also through distributors in:

- Mexico
- Brazil
- Argentina



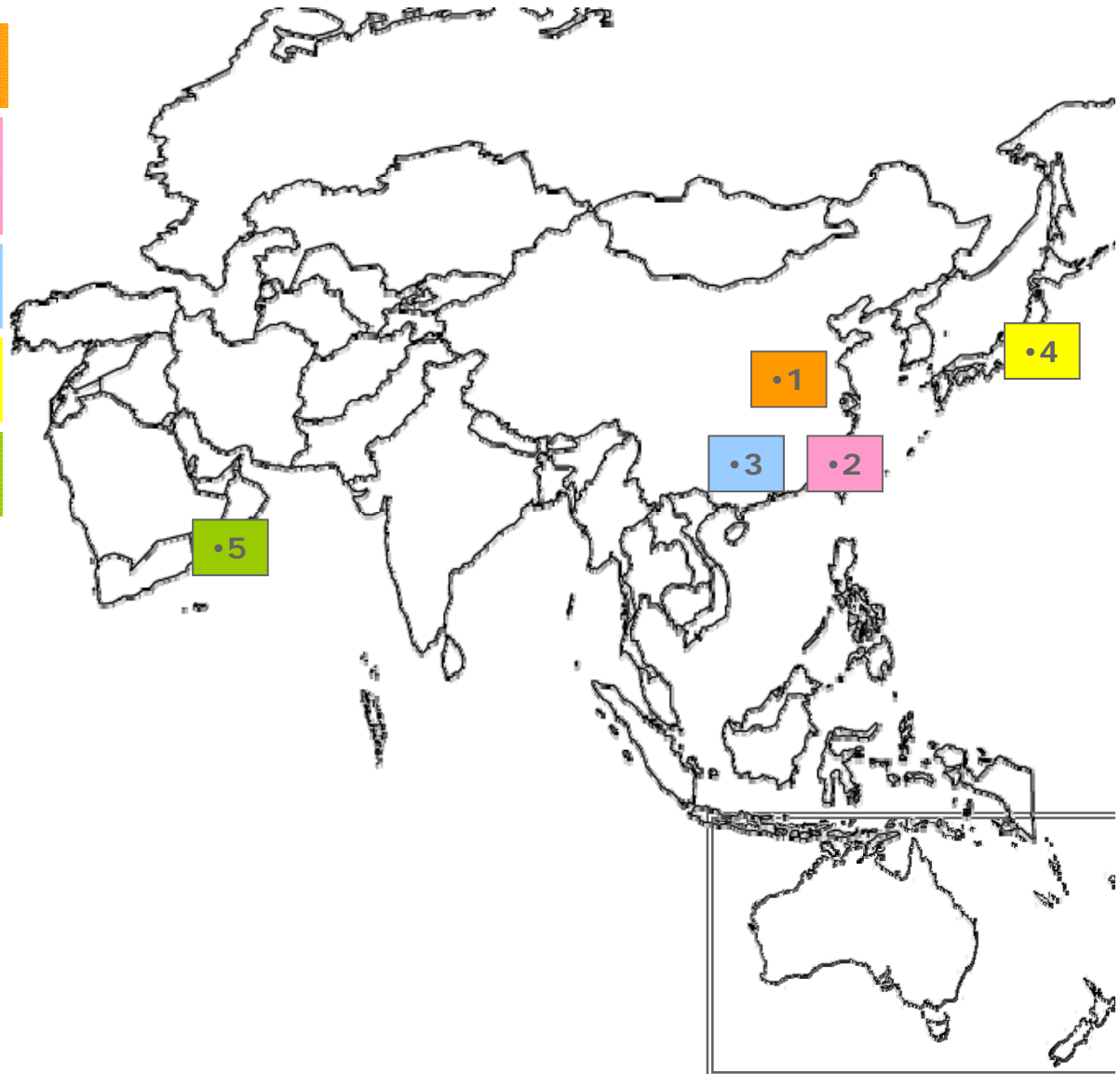
PRIMA INDUSTRIE GROUP - GEOGRAPHICAL STRUCTURE [3/3]

PRIMA GROUP IN ASIA PACIFIC

1. Prima Industrie (Beijing) Co. Ltd. – Beijing – China
2. Shanghai Unity Prima Laser Machinery Co. Ltd. – Shanghai – China
3. Wuhan OVL Convergent laser Co. Ltd. – Wuhan – China
4. SNK Prima Company Ltd. – Osaka – Japan
5. Finn-Power UAE Branch Office – U.A.E.

Market coverage also through distributors in:

- Australia
- China
- India
- Israel
- Korea
- Malaysia
- New Zealand
- Taiwan

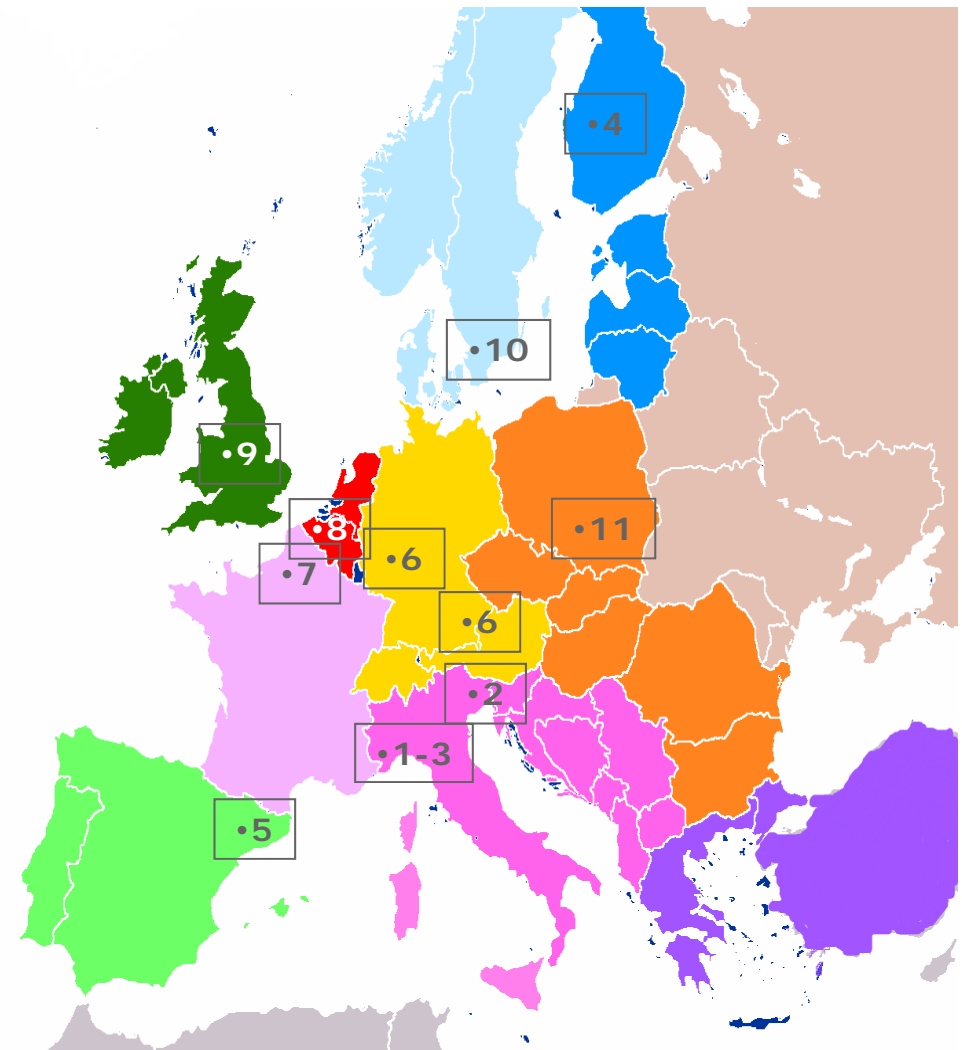


PRIMA INDUSTRIE GROUP - ADMINISTRATION FINANCE CONTROL (AFC)

AFC – HEADCOUNT & IT SYSTEMS

LEGAL ENTITY	IT SUPPORT	AFC	M/T	#
PRIMA INDUSTRIE	SAP	17	M	1
FP ITALIA	MERITT	4	M	2
PRIMA ELECTRONICS	MICROSOFT AX	7	M	3
FINN POWER OY	MICROSOFT AX	10	M	4
FP IBERICA	OTHER	2	T	5
FP GMBH	MERITT - SAGE	4	T	6
P FP FRANCE SARL	OTHER	2	T	7
P FP NV BELGIUM	OTHER	1	T	8
P FP UK – OSAI UK	OTHER	2	T	9
P FP SWEDEN	OTHER	1	T	10
P FP CENTRAL	OTHER	2	T	11

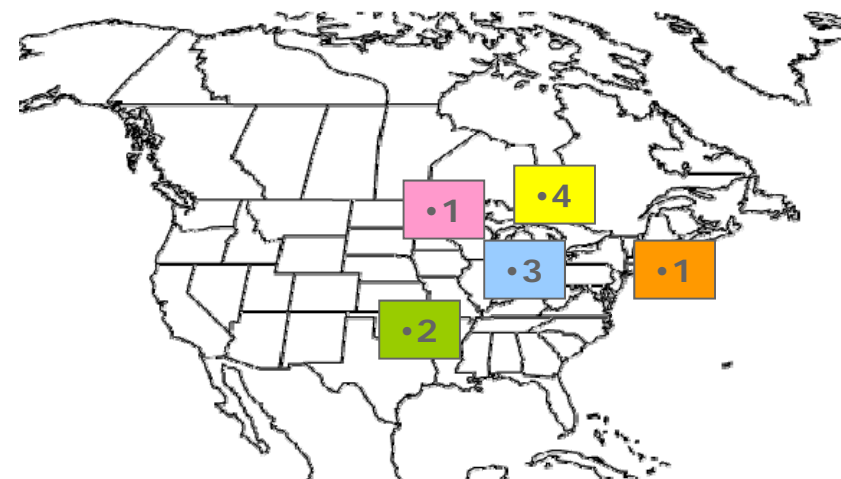
LEGAL ENTITY	COMPANY NAME
IT SUPPORT	IMPLEMENTED INFORMATIC SYSTEM
AFC	HUMAN RESOURCES INVOLVED IN AFC(EXCLUDED THOSE ONE ALREADY EMPLOYED IN SALES ADMINISTRATION; LOGISTICS, PROCUREMENT, PAYROLL AND CONSULTANTS).
M/T	TYPE OF BUSINESS: MANUFACTURING OR TRADING



PRIMA INDUSTRIE GROUP

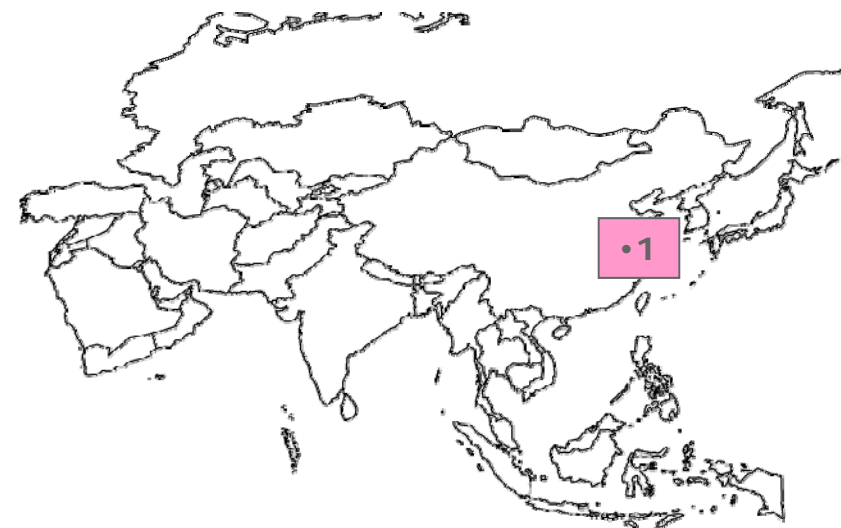
AFC – FTE E SISTEMI

LEGAL ENTITY	IT SUPPORT	AFC	M/T	#
P. NORTH AMERICA	OTHER	6	M	1
OSAI USA	OTHER	1	T	2
P FP NORTH AMERICA	OTHER	1	T	3
P FP CANADA	OTHER	1	T	4




LEGAL ENTITY	IT SUPPORT	AFC	M/T	#
PRIMA BEIJING	OTHER	1	T	1

LEGAL ENTITY	COMPANY NAME
IT SUPPORT	IMPLEMENTED INFORMATIC SYSTEM
AFC	HUMAN RESOURCES INVOLVED IN AFC(EXCLUDED THOSE ONE ALREADY EMPLOYED IN SALES ADMINISTRATION; LOGISTICS, PROCUREMENT, PAYROLL AND CONSULTANTS).
M/T	TYPE OF BUSINESS: MANUFACTURING OR TRADING



AFC – REORGANISATION & INTEGRATION PROCESS

ACTIVITIES		STATUS
a.	LEGAL ENTITIES NEW SET-UP	
b.	IT SYSTEMS INTEGRATION	ON GOING PROCESS
c.	NEW REPORTING TOOLS	ON GOING PROCESS
d.	TAX MATTERS	ON GOING PROCESS



AFC - REORGANIZATION & INTEGRATION PROCESS

LEGAL ENTITIES

Company	Actions
1. PE SpA	Merger of Osai SpA in Prima Electronics
2. PI GmbH	Merger of FP GmbH into PI GmbH and change name into PFP GmbH
3. PFP France	Transfer of Prima Branch Office to PFP France
4. PFP Iberica	Transfer of Prima Branch Office to PFP Iberica
5. Osai GmbH	Liquidation
6. SPLMC	Liquidation of JV with Shenyang Machine Tool Co.

